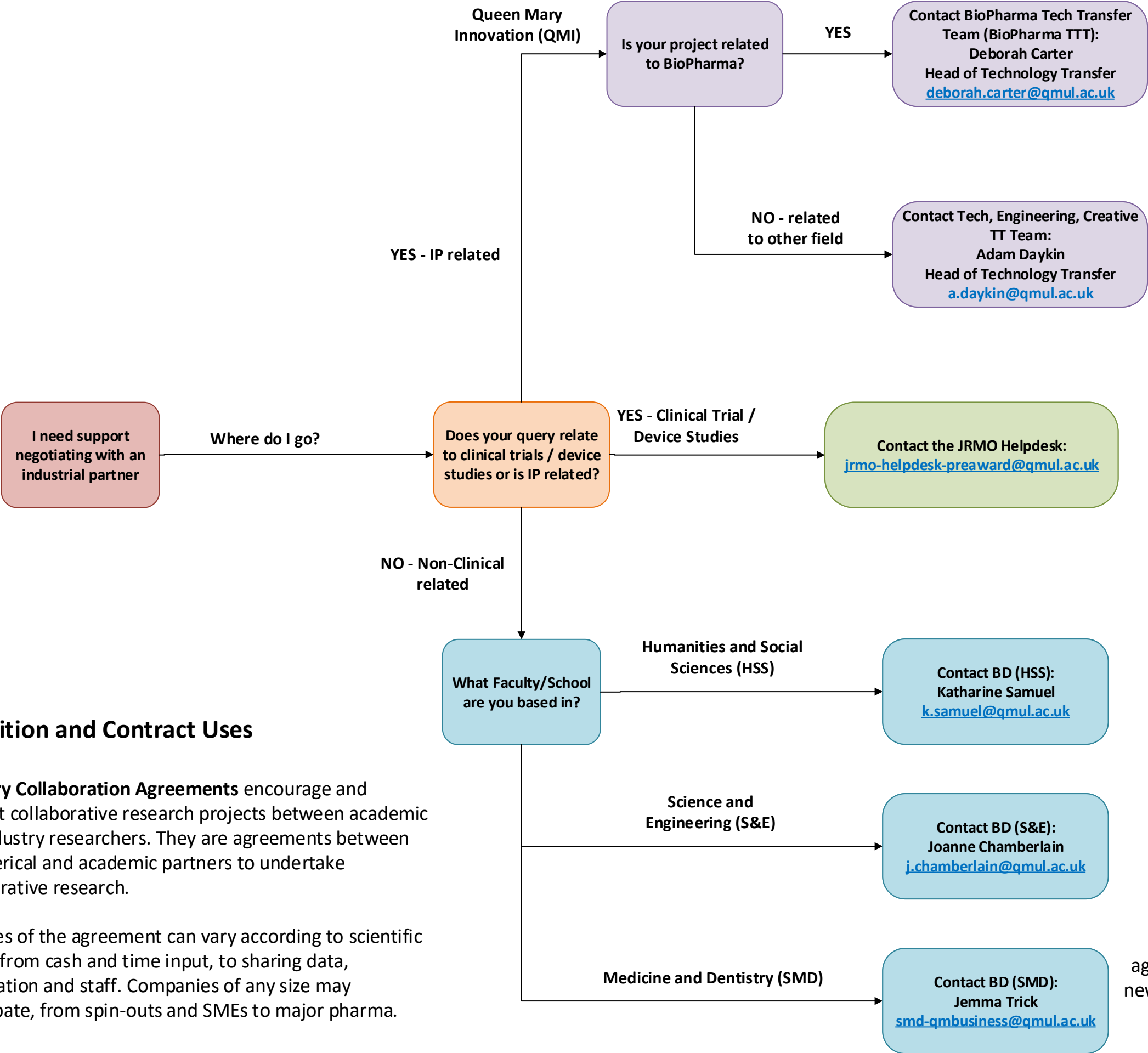


# I need Support Negotiating with an Industrial Partner



## Definition and Contract Uses

**Industry Collaboration Agreements** encourage and support collaborative research projects between academic and industry researchers. They are agreements between commercial and academic partners to undertake collaborative research.

Features of the agreement can vary according to scientific needs, from cash and time input, to sharing data, information and staff. Companies of any size may participate, from spin-outs and SMEs to major pharma.

**NOTE** - If your query relates to negotiations or agreements with an industrial partner and involves new or existing QM Intellectual Property (IP), please contact the relevant team within QMI.